

Description	Est. Qty.	U/M	I Accord Technologies, LLC		Wesco Distribution		Tadeos Engineering LLC		Weissco Power, LLC		Converged Networks, LLC		Southeastern Services Inc.		United Power System		NetSynce		Riverside Technologies Inc		Synergetics DCS Inc		Power Systems Engineering		CDW-G, LLC	
			Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount
APC Smart UPS #SMX1500RM2UNC; Or Approved Equivalent	70	Ea.	--		--		\$ 3,175.00	\$ 222,250.00	\$ 1,081.43		\$ 1,299.00		\$ 1,354.51		\$ 1,167.95		--		\$ 2,530.00	\$ 177,100.00	\$ 2,620.00	\$ 183,400.00	\$ 1,162.00		\$ 1,946.50	\$ 136,255.00
Unit Bid:			non-responsive		non-responsive		MinuteMan Power ED3000RTLX2UNC		non-responsive		non-responsive		non-responsive		non-responsive		non-responsive		NI1.X2200		as specified		non-responsive		as specified	

Number of Bidders Solicited: 42
 Number of Bids Received: 13
 Number of "No Bid" Received: 0

COMMENTS:

- A Bids submitted are non-responsive based on the following material facts:
 - ☐ Reference Attachment B, page 23. "2.2 Unit Specifications": "The Bid states..."The following salient features reflect the minimum characteristics of any acceptable "or equal" unit. Proposed unit shall meet or exceed the following requirements:
 - C. Network Capability: Installed network management card to remotely manage the UPS via SNMP and web interface; management software included. Support e-mail notifications via SMTP.
 - D. Network has Flash upgradable firmware.
 - J. Intelligent Battery Management: temperature-compensated battery charging, predictive replace battery date.
 - L. Cold-Start capable

Weissco Power, LLC

Proposed XTREME POWER CONVERSION P80-2200 unit does not possess installed network management card or Cold-Start capabilities and therefore does not meet the requirements under specifications C. D. or L. above.

No product literature included in submission.
 It is the determination of the Purchasing Department that Bid is non-responsive.
 Bid/Bidder were not further evaluated to determine if responsive/responsible.

Power Systems Engineering

Proposed XTREME POWER CONVERSION P80-2200 unit does not possess installed network management card or Cold-Start capabilities and therefore does not meet the requirements under specifications C. D. or L. above.
 Bid/Bidder were not further evaluated to determine if responsive/responsible.

United Power System

Proposed XTREME POWER CONVERSION P80-2200 unit does not possess Cold-Start capabilities and therefore does not meet the requirements under specifications D. or L. above.
 Bid/Bidder were not further evaluated to determine if responsive/responsible.

Converged Networks, LLC

Proposed Orion Power Systems NP2200RTX2UNC unit is not cold start capable and therefore does not meet the requirements under specifications L. above.
 Bid/Bidder were not further evaluated to determine if responsive/responsible.

Southeastern Services Inc.

Proposed Orion Power Systems NP2200RTX2UNC unit is not cold start capable and therefore does not meet the requirements under specifications L. above.
 Bid/Bidder were not further evaluated to determine if responsive/responsible.

- ☐ Reference Attachment A, page 12. "ONE PRICE ONLY": "The Bid states..."Bidders shall submit only one price for each product or service listed. If multiple prices are proposed for any single product or service, the Bid will be rejected for that item only.

Wesco Distribution

Two separate bids for two different products submitted.
 The solicitation had only a single line item. Therefore, each submission was rejected in it's entirety.
 Bid/Bidder were not further evaluated to determine if responsive/responsible.

NetSynce

Two separate bids for two different products submitted.
 The solicitation had only a single line item. Therefore, each submission was rejected in it's entirety.
 Bid/Bidder were not further evaluated to determine if responsive/responsible.

- ☐ Reference Attachment B, page 21. "14. Price": "The Bid states..."Bid unit price for the specified item listed on Attachment C, Form of Proposal. Price bid shall be based on specified quantity. Unit prices shall be inclusive of all products, packaging, technical expertise, delivery, warranty, profit and any other direct and indirect cost associated with the performance of the contract. Unless as otherwise permitted and expressly stated herein, unit prices shall be firm and fixed, no other charges or surcharges shall be applicable to this one-time purchase.

I Accord Technologies, LLC

Did not specify unit price on form of proposal. Included additional services in pricing. Included freight charges.
 Bid/Bidder were not further evaluated to determine if responsive/responsible.

Bid Recommendation

At the next regularly scheduled meeting of the School Board of Alachua County, Florida, the Purchasing Department shall recommend that an annual contract for the furnishing and delivery of UPS Backup Units be awarded to **CDW-G, LLC**, the low, responsive and responsible Bidder.

Tabulated By:  Reviewed By: 

Failure to file a protest within the time prescribed in F.S. 120.54(3) shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.